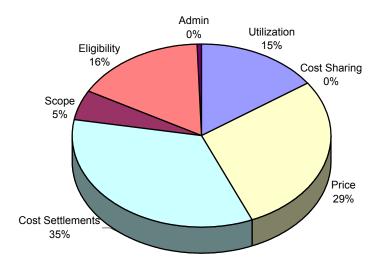
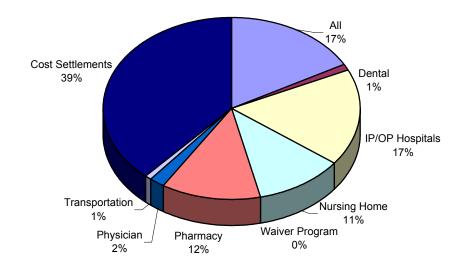
DEPARTMENT OF COMMUNITY HEALTH

FY2006 Budget Reductions

FY06 Budget Reductions by Cost Driver - Govenor's Recommendations



FY06 Budget Reductions by Provider Type - Govenor's Recommendations



Department of Community Health Proposed Reductions to Medicaid and PeachCare for Kids

FY2006	J (20.1001			Stat	te Funds				Governor
- -	Total F	unds	@1	05%				97%		commeded
improve medical	e ,	20.2	ď	155	æ	15.5	ď	15.5	¢.	15.5
l populations.		-	\$ \$	-	\$ \$	10.0	\$	15.5	\$	15.5
	Φ.	7.0	•	2.0	•	0.0	•	0.0	•	2.0
	•	6.9	\$ \$		\$	2.6	\$	2.6	Þ	3.0 Base - #1
	\$	4.8	\$	1.8	\$	1.8	\$	1.8		Base - #2
		5.1	\$		·				\$	2.0
			·	1.0	·				v	Base - #3
	Φ	2.0	Ф	-	Ф	1.0	Ф	1.0	Ť	es-Redirect
subtotal Utilization			\$	25.9	\$	26.9	\$	26.9	\$	20.5
ticipating in the	\$	16.3	\$	-	\$	4.2	\$	4.2	\$	-
5 - 1 J - 1 - 1 - 1 - 1	\$	3.8	\$	-	\$	-	\$	1.5	Yes base	- cut incl. In
ototal Cost Avoidance_			\$	-	\$	4.2	\$	5.7	\$	-
tal outlier payments		14.0 5.9	\$ \$	5.5 2.3	\$ \$			5.5 2.3	\$ \$	2.3
		Yes								Yes
	\$!	50.9	\$	12.4	\$	20.1	\$	20.1	\$	-
	\$ 2	24.5	\$	9.6	\$	9.6	\$	9.6	\$	9.6
residents participating	\$	-	\$	-	\$	-	\$	-	\$	-
		0.9	\$	0.3	\$	0.3	\$	0.3	\$	0.3
· ·		res								Yes
-										
. ,	\$	4.1	\$	1.6	\$	1.6	\$	1.6	\$	1.6
reimbursement (based S	\$	6.6	\$	2.5	\$	2.5	\$	2.6	\$	2.5
gies for outpatient		Yes								Yes
it from 11% to 14% for	\$	13.4	\$	5.2	\$	5.2	\$	5.2	\$	5.2
r dispensing generic	\$	4.8	\$	1.9	\$	1.9	\$	1.9	\$	1.9
for next round of	\$	10.2	\$	3.9	\$	3.9	\$	4.0	\$	3.9
		3.4	\$		·	1.3		1.3		1.3
vices.				23.6		-		-		-
	ф 2	∠5.5	\$	-	\$	9.8	\$	9.9	\$	-
	\$;	39.4	\$	-	\$	14.8	\$	14.8	\$	14.8
paid to ambulatory										
	\$ 10	06.5	\$	-	\$	41.5	\$	40.2	\$	-
	improve medical dipopulations. brand prescriptions per logy services. sions for children. Yes - In. Yes- Reduce base of pilot program to redrugs subject to munity based services grams. Yes - Redirect subtotal Utilization ticipating in the Charge \$200 per \$270,000) btotal Cost Avoidance deconatal programs. Ital outlier payments bursement. The program of the growth nursing home provider residents participating the growth nursing home provider residents participating the growth nursing home traility. Governor ustment below. (4.3) spital-based clinics by amount of facility fees reimbursement (based gies for outpatient at from 11% to 14% for redispensing generic for next round of gs provided in a ervices by 3% except vices. In non-perferred drugs ered grandfathered for ided in outpatient	improve medical \$ in populations. brand prescriptions per \$ logy services. \$ sions for children. Yes - \$ in. Yes- Reduce base \$ in pilot program to \$ in drugs subject to \$ in munity based services \$ in triple of the program to \$ in triple of the pilot program to \$ in triple of the	improve medical \$39.3 and populations. brand prescriptions per \$	improve medical \$ 39.3 \$ depopulations. brand prescriptions per \$ - \$ logy services. \$ 7.6 \$ sions for children. Yes - \$ 6.9 \$ n. Yes- Reduce base \$ 4.8 \$ ol pilot program to \$ 5.1 \$ r drugs subject to \$ 2.5 \$ nmunity based services grams. Yes - Redirect subtotal Utilization \$ 16.3 \$ charge \$200 per \$ 3.8 \$ charge \$3.8 \$ charge	improve medical solutions. brand prescriptions per solutions. Solutions for children. Yes - solutions solutions for children. Yes - solutions solutions solutions solutions. Solutions solutions solutions solutions. Solutions solutions solutions. Solutions Solutions solutions. Solutions solutions. Solutions solutions. Solutions solutions solutions. Solutions solutions solutions. Solutions solutions. Solutions solutions. Solutions solutions. Solutions solutions. Solutions solutions. Solutions	Improve medical 39.3 15.5 5 5 5 5 5 5 5 5 5	Total Funds	Total Funds	Total Funds	Total Funds

Department of Community Health Proposed Reductions to Medicaid and PeachCare for Kids

	FY2006		u i odoiioc		rtido	Cta	ta Funda				_
# #	Gov f Itom	Tot	tal Eunda	@	105%		te Funds		97%		Governor
	<u>t ltem</u> <u>Settlements</u>	101	tal Funds	w	10376	w	100%	w	91 70	Re	commeded
	Base Complete prior year cost settlements for outpatient hospital services. Yes - Reduces benefit base (\$39.1 million)	\$	101.6	\$	39.1	\$	39.1	\$	39.2		Base - #4
31	3 Reimburse outpatient hospital services based on interim rates set to 85.6% of cost.	\$	50.9	\$	19.6	\$	19.6	\$	19.7	\$	19.7
	subtotal Cost Settlement			\$	58.7	\$	58.7	\$	58.9	\$	19.7
Scope											
32	6 Require prior authorization for prescription drugs where an equivalent over the counter drug is available.	\$	15.0	\$		\$	5.9			\$	5.8
33	End coverage for preventative maintenance drugs for members who elect hospice care.		5.5	\$	2.2		2.2	\$	2.2	\$	-
34	Eliminate optional adult dental services.	\$	18.3	\$	7.9	\$	7.8	\$	7.2	\$	-
35	Eliminate optional adult orthotics and prosthetics.	\$	3.9	\$	1.5	\$	1.5	\$	1.5	\$	-
36	Eliminate optional adult podiatry services.	\$	2.9	\$	1.1	\$	1.1	\$	1.1	\$	
37	4 Change the PeachCare for Kids program to provide the same scope of services as the State Health Benefit Plan. Governor - Implement	\$	69.2	\$	-	\$	19.0	\$	19.1	Yes bas	- cut incl. In e.
00	Texas Dental Model.	•		•		•		•		•	
38	Eliminate non-emergency transportation for adults.	\$ \$	-	\$ \$	-	\$	-	\$	-	\$	-
39 40	Eliminate emergency ambulance services for adults. Eliminate the hospice program.	ъ \$	26.3	э \$	-	\$ \$	-	\$ \$	10.4	\$ \$	-
40	subtotal Scope		20.3	<u>\$</u>	18.6	\$	37.5	\$	47.4	\$	5.8
	Subtotal Ocope			Ψ	10.0	Ψ	37.3	Ψ	77.7	Ψ	3.0
Eligib	pility										
	Base Strictly enforce income requirements for participation in the PeachCare for Kids program. Yes - Reduce base (\$3.5)	\$	12.5	\$	3.5	\$	3.5	\$	3.5		Base - #5
42 E	Base Ensure level of care requirements are met for all long term care programs where applicable. Yes - Reduce base (\$2.4)	\$	6.0	\$	2.4	\$	2.4	\$	2.4		Base - #6
43 E	Base Perform clinical reviews to validate demand for emergency medical assistance for undocumented aliens. Yes - Reduce base (\$3.0)	\$	7.6	\$	3.0	\$	3.0	\$	3.0		Base - #7
44	Verify continuation of active cancer treatment for women in the breast and cervical cancer program.	\$	3.6	\$	1.0	\$	1.0	\$	1.0	\$	-
45 E	Base Reflect a FY 2005 change made to consider promissory notes as income in nursing home eligiblilty determination. Yes - Reduce base (\$631,040).	\$	1.6	\$	0.6	\$	0.6	\$	0.6		Base - #8
46	Limit PeachCare for Kids enrollment in January 05.	\$	10.2	\$	_	\$	2.8	\$	2.8	\$	_
47	Eliminate presumptive eligibility for pregnant women.	\$	-	\$	_	\$	-	\$	-	\$	_
48	Restrict coverage to 185% of the federal poverty level for pregnant	\$	12.5	\$	-	\$	-	\$	4.9	\$	_
	women and children; no spenddown allowed.			·						·	
49	Restrict coverage to 185% of the federal poverty level for PeachCare for Kids. Law change for Board to set eligibility standards.	\$	26.7	\$	-	\$	7.4	\$	7.4	\$	-
50	Eliminate spenddown programs for non-categorical members who	\$	82.7	\$	-	\$	-	\$	32.6	\$	-
51	have incomes over the Medicaid income limits. Reduce coverage for aged, blind, and disabled members with	\$	62.6	\$	-	\$	-	\$	25.0	\$	_
	incomes greater than two-times SSI.										
52	Eliminate the breast and cervical cancer program.	\$	21.8	\$	- 40.5	\$	-	\$	6.0		
۸dmii	subtotal Eligibility nistration			\$	10.5	\$	20.7	\$	89.2	\$	
53	25 Consolidate population-based programs to more appropriately align	\$	0.4	\$	0.4	\$	0.4	\$	0.4	\$	0.4
54	agency business functions. 26 Transfer funding for the Marcus Institute to the Department of	\$	0.2	\$	0.2	\$	0.2	\$	0.2	\$	0.2
55	Human Resources.	\$	0.2	œ	0.2	æ	0.2	æ	0.2	œ	0.2
55 56	27 Eliminate funding for the Folic Acid initiative. Eliminate funding for the Georgia Partnership for Caring.	φ \$		\$ \$	0.2	\$ \$	0.2		0.2		0.2
56 57	Eliminate funding for the Georgia Partnership for Caring. Eliminate funding for the Georgia Rural Health Association (\$30K).	Ф \$	0.1 0.0	э \$	0.0		0.1		0.0		
01	Governor recommends NO	Ψ	0.0	Ψ	0.0	Ψ	0.0	Ψ	0.0	Ψ	
	subtotal Administration			\$	0.8	\$	0.8	\$	0.8	\$	0.7
	Total *** See Governor's Yes Reduce from Base Items			\$	184.7	\$	269.2	\$	348.3	\$	90.1
	Target			\$	182.1	\$	279.1	\$	337.2	\$	279.1
	Surplus/(Deficit)			\$	2.6	\$	(9.9)	\$	11.1	\$	(189.0)
	Adjustments for Governor's Yes to Base Benefits									\$	58.2
	Governor increase in rates for Nursing Homes (\$4.3 mil) and Ambulance (\$1.1mil)									\$	(5.4)
	Total Governor's Recommended Reductions Surplus/ (Deficit) ** State fund increase for DCH									\$	142.9 (136.2)

FY2006 Budget Reduction Proposal

Item: Reimburse outpatient hospital services based on interim rates set to 85.6%

of cost.

Effective Date:	7/1/2005
Funds	FY2006
Total:	\$ 50,942,603
State:	\$ 19,663,855
% Reduction	N/A

Part I - Methodology/Rationale

Current: Pay 88% of operating costs for most hospitals (excluding critical access hospitals, state owned hospitals, and historically minority

owned

Proposed: Pay 85.6% of operating costs for most hospitals (excluding critical access hospitals, state owned hospitals, and

historically minority owned)

Last Change: In July 2004 decreased rate to 88%.

Part II - Member Impact

Sub -	Members Utilizing Service				
Program	Percent	Total			
Children	55.4%	411,722			
MF Children	57.3%	27,095			
Disabled	66.4%	133,362			
Elderly	46.1%	53,570			
Adults	99.8%	171,815			
PeachCare	43.4%	82,953			
Total Members	59.9%	880,517			

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

► N/A

Department of Community Health FY2006 Budget Reduction Proposal

tem:

Change the PeachCare for Kids Dental program to model the same scope of services as the Texas Dental CHIP program.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I: Methodology/Rationale

Current: PeachCare benefit package is the same as Medicaid.

Proposed: Model PeachCare benefit package after the Texas CHIP dental plan.

Last Change: N/A

Part II: Member Impact

Sub -	Members Utilizing Service					
Program	Percent	Total				
Children	0.0%	-				
MF Children	0.0%	-				
Disabled	0.0%	-				
Elderly	0.0%	ı				
Adults	0.0%	-				
PeachCare	100.0%	191,030				
Total Members	13.0%	191,030				

Part III: Benefit Revisions

Dental Service Type	Example Services	Current PCK Plan	Proposed PCK Plan
Adjunctive Services	emergency treatment, hospital call, behavior management	N	not covered
Diagnostic Services	oral evaluations	V	V
Endodontic Services	root canals	ß	limited to routine procedures
Oral Surgery Services	extractions, excisions, incisions	V	V
Orthodontic Services	braces	V	not covered
Periodontal Services	gingivoplasty, periodontal scaling for bone loss		limited to routine procedures
Preventive Services	cleaning (prophylaxis), flouride, sealants, space management	N	limited to routine procedures
Prosthodontic Services	dentures	V	not covered
Radiograph Services	x-rays	V	✓
Restorative Services	fillings, crowns, surface	V	V

Part IV: State Comparison

- ► Alabama State Medicaid benefit package
- ► Florida MediKids is Medicaid look-alike and Healthy Kids is Commercial Benefit plan with Dental included
- ▶ Kentucky State Employee benefit plan with additional services that bring it almost to Medicaid level without EPSDT and NET
- ► Mississippi State Employee benefit plan with Dental included
- ► North Carolina State Employee benefit plan with Dental included
- ► South Carolina State Medicaid benefit plan

Part V: Administrative Requirements

- ► Requires legislative approval
- ► Requires a State Plan amendment
- ▶ Will require major claims system changes

FY2006 Budget Reduction Proposal

Item: Implement disease and case management to improve medical management for the aged, blind,

and disabled (ABD) populations.

Effective Date:	7/1/2005
Funds	FY2006
Total:	\$ 39,324,327
State:	\$ 15,509,515
-	•

% Reduction*	3.8%

Based on reduction of annual chronic disease expense

Part I - Methodology/Rationale

Current: No comprehensive disease management programs are currently in place for Medicaid members.

DCH contracts case management services for high cost members in the SOURCE program.

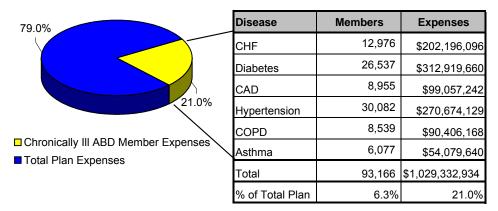
Proposed: To implement a disease and case management program for chronically ill ABD members, in order to decrease inappropriate utilization of services and improve member outcomes and quality of care.

Last Change: DCH has worked with area health education centers (AHEC) to disseminate best practice guidelines for the treatment of pediatric asthma; focusing on several counties in southwest Georgia.

Part II - Member Impact

Members Impacted Sub -Program Percent **Total** Children 0.0% MF Children 8.8% 4,146 61,440 Disabled 30.6% Elderly 23.7% 27,580 0.0% Adults PeachCare 0.0% Total Members 6.3% 93.166

Part III - Chronically III ABD Members Percent of Total Plan Costs



Note: Above members have one or more of the following chronic conditions: congestive heart failure (CHF), diabetes, coronary artery disease (CAD), hypertension, chronic obstructive pulmonary disease (COPD), and asthma.

Part IV - State Comparison

Disease management (DM) has been steadily growing in popularity among state Medicaid programs due to its potential to control costs while not restricting member access to care. The Centers for Medicare & Medicaid Services (CMS) urged states to adopt disease management programs in a February 2004 letter to Medicaid directors. Currently, at least 21 states have a DM program in place, while several others are in the process of development.

There are three major DM models:

- ▶ Pay individual providers (PIP)...DCH would contract with individual providers to perform DM services, and create a new category of service for billing.
- ▶ Enhanced primary care case management...DCH would pay PCCM providers an enhanced case management fee for providing DM services, in addition to their regular fee for service (FFS) reimbursement.
- ► Contract with a disease management organization...DCH would outsource DM to a "DMO" who typically puts their administrative fees at risk and guarantees a percentage in savings. DMOs make contact with eligible members and coordinate with care providers to ensure that evidence-based medicine is being employed and that chronically ill members understand what they need to do to improve their health and better manage their disease(s).

State	**Model	Scope
FL	DMO	CHF, diabetes, HIV/AIDS, end stage renal disease (ESRD), hemophilia; also have pharmacy-based DM for CHF, diabetes, hypertension and asthma
MS	DMO	diabetes, hypertension, asthma
NC	E-PCCM	CHF, diabetes, asthma, attention deficit hyperactivity disorder
*TN	DMO	CHF, diabetes, CAD, COPD, asthma
WV	PIP	diabetes
WA	DMO	CHF, diabetes, asthma, ESRD
TX	DMO	CHF, diabetes, CAD, COPD and asthma
*OH	E-PCCM	CHF, diabetes, CAD, hypertension, COPD, asthma
*WY	DMO	multiple disease states (to be determined upon RFP award)

^{*}Indicates state that is targeting DM efforts on similar member populations

Part V - Administrative Requirements

- ► Requires State Plan Amendment
- ► Requires CMS Approval
- ▶ Requires significant Administrative costs; savings are reflective of Administrative fees

^{**}Corresponds to one of the three models described above

FY2006 Budget Reduction Proposal

Item:

g is

Require prior authorization f	or prescription	drugs wh	nere an eq	uivalent over	-the-counter	drug
available.						

Effective Date:	4/1/2005
Funds	FY2006
Total:	\$ 15,000,000
State:	\$ 5,820,055
% Reduction	1.1%

Part I - Methodology/Rationale

Current: Omeprazole 20mg (Proton Pump Inhibitor-PPI or GERD (Gastroesophageal Reflux Disease) medications) and Loratadine (Non-Sedating Antihistamine-NSA or allergy medications) are available in both OTC and prescription-only versions. These products have the same potency and efficacy. The current State Plan does not allow OTC coverage for either drug class.

Proposed: Move OTC omeprazole to coverage with a preferred copayment in addition to the current preferred agents and incorporate OTC omeprazole into the stepped edit approach when the supplemental bids for this class (Proton Pump Inhibitors) are up for review in December 2004, with an effective date of April 2005. Implement a stepped therapy approach for non-sedating antihistamine class drugs.

Last Change: N/A

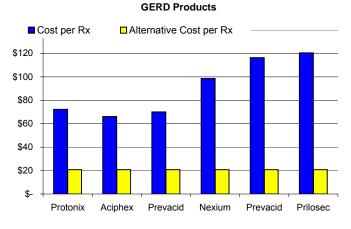
Part II - Member Impact - Pharmacy Services

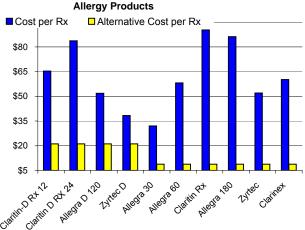
Sub -	Members Utilizing Service			
Program	Percent	Total		
Children	97.6%	725,430		
MF Children	87.2%	41,184		
Disabled	81.7%	164,133		
Elderly	65.0%	75,500		
Adults	100.0%	172,160		
PeachCare	95.3%	182,043		
Total Members	92.5%	1,360,450		

Part III - Member Utilization

Sub - PPI Utilization		NSA Utilization		
Program	Patients	Expenditures	Patients	Expenditures
Children	3,620	\$1,017,438	112,137	\$8,934,505
MF Children	353	\$135,996	1,224	\$155,781
Disabled	24,426	\$15,095,060	21,052	\$1,880,486
Elderly	8,092	\$4,920,700	3,672	\$255,738
Adults	6,040	\$2,149,683	12,489	\$723,455
PeachCare	1,304	\$441,987	40,538	\$4,187,944
Total Members	43,835	\$23,760,864	191,112	\$16,137,908

Part IV - Prescription Cost





Part V - State Comparisons

► N/A

Part VI - Administrative Requirements

► Requires State Plan Amendment

FY2006 Budget Reduction Proposal

Item:

Require prior authorizations for high cost radiology services, excluding services

performed in relation to an ER visit or an inpatient admission.

Effective Date:	7/1/2005	
Funds		FY2006
Total:	\$	7,641,365
State:	\$	2,973,694
% Reduction		N/A

Part I - Methodology/Rationale

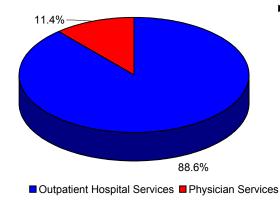
Current: No prior authorization required Proposed: Prior authorization required

Last Change: N/A

Part II - Member Impact

Sub -	Members Utilizing Service		
Program	Percent	Total	
Children	20.6%	153,161	
MF Children	6.0%	2,833	
Disabled	51.5%	103,497	
Elderly	47.6%	55,260	
Adults	48.0%	82,643	
PeachCare	18.3%	34,911	
Total Members	29.4%	432,305	

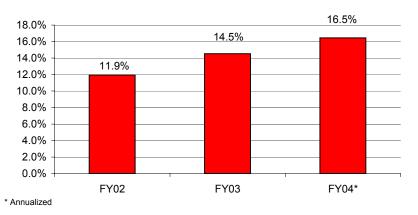
Part IV - Expenditures by Place of Service



Part VI - Administrative Requirements

- ► Requires State Plan Amendment
- ▶ Would require significant system changes
- ► Administrative fees required

Part III - Radiology Growth Rate by Fiscal Year



Part V - State Comparison

► N/A

FY2006 Budget Reduction Proposal

Item: Expand the emergency room utilization control pilot program to additional hospitals.

Effective Date:	1/1/2004		
Funds	FY2006		
Total:	\$	5,094,244	
State:	\$ 1,982,363		
% Reduction*		0.7%	

^{*}Based on reduction of OP hospital

Part I - Description of Service

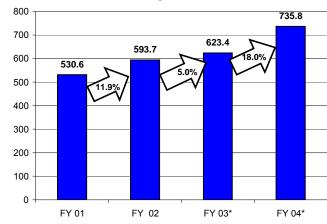
- ► In CY 2002, the Department of Community Health paid \$90.9 million in claims for emergency room services for members with 3 or more visits to the ER within a year.
- ▶ DCH has implemented a targeted case management program primarily targeting members with 3 or more visits to the ER within a year, but will also provide intervention for other ER users who may be utilizing the ER inappropriately.
- ▶ DCH is modeling its case management program after the existing efforts of Memorial Hospital in Savannah. The department has begun this effort in three counties on a pilot basis: Chatham, Floyd, and Hall counties.
- ► Each hospital has a care coordinator to assess the need for intervention for Medicaid users of the ER. Intervention will include face-to-face counseling and possible referral to the member's primary care physician or other case management programs available for specific diseases or conditions (e.g., Asthma).
- ▶ This is an interim effort to control the expenses related to high utilizers of the ER, pending more systemic Medicaid reform.

Part II - Member Profile of Use*

Members	# ER Visits	# Visits per Member
Children	488,693	0.66
MF Children	35,939	0.76
Disabled	237,456	1.26
Elderly	59,157	0.65
Adults	198,275	1.15
PeachCare	77,766	0.41
Total # Visits	1,097,286	0.77

^{*} Based on CY 2003 data.

Part III - ER Visits Rate/1,000 Eligibles



*Annualized

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

- ▶ Requires a contractual arrangement with hospitals participating in the initiative
- ▶ Expenses are jointly shared between the health system and DCH
- ► A cost benefit study is currently underway

FY2006 Budget Reduction Proposal

Item: Set a fixed expenditure cap for home and community based services provided

in the Independent Care Waiver Program and redirect savings to add waiver slots.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I - Methodology/Rationale

Current: The state does not impose any per member per year expenditure caps for the Independent Care Waiver Program (ICWP).

Proposed: The state will set a \$50,000 annual per member expenditure cap for patients in the Independent Care Waiver Program.

Last Change: Five additional slots in the FY2005 budget.

Part II - Member Impact

Sub -	Members Utilizing Service		
Program	Percent	Total	
Children	0.000%		
MF Children	0.028%	13	
Disabled	0.318%	640	
Elderly	0.009%	10	
Adults	0.000%	-	
PeachCare	0.000%	-	
Total Members*	0.045%	663	

^{*}Represent ICWP population in CY2003

Part III - Independent Care Waiver Utilization (ICWP)

	Net Payments		Members	Avg PMPY		Prop	osed Cap
ICWP (All Members)	\$	22,557,738	609	\$	37,041		
ICWP (Members subject to cap)	\$	8,445,469	116	\$	72,806	\$	50,000

^{*}FY2003 and FY2004 claims are not complete and will be reprocessed by 12/01/04

Part IV - State Comparison

► All southeastern border states offer a waiver program for members in the community with developmental disabilities, spinal cord, and traumatic brain injuries.

Part V - Administrative Requirements

- ► Requires CMS Waiver
- ► Requires System Changes

Department of Community Health FY2006 Budget Reduction Proposal

Item: Katie Beckett - Charge \$200 monthly premium to families with annual incomes greater than \$100,000

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I - Methodology/Rationale

The Department of Community Health proposes to require a monthly premium of \$200 for families with annual incomes above \$100,000. Katie Beckett families have incomes that exceed the limits to qualify for Medicaid as well as Supplemental Security Income. The waiver allows these families to receive services that are not covered by private insurance, in an effort to reduce their out of pocket expenses. The premium projections listed below assume Georgia Katie Beckett members have an income distribution similar to those participating in Arkansas' TEFRA Waiver Model.

Part II - Member Impact

Annual Income	Annual Income Range		s by Income	e Range
Low	High	% in Income Range	FY 2005 Members	FY 2006 Members
\$	\$25,000	15.97%	997	957
\$25,001	\$50,000	45.75%	2,857	2,742
\$50,001	\$75,000	25.59%	1,598	1,534
\$75,001	\$100,000	7.93%	495	475
\$100,001	\$125,000	2.38%	149	143
\$125,001	\$150,000	0.68%	42	41
\$150,001	\$175,000	0.79%	49	47
\$175,000	\$200,000	0.34%	21	20
\$200.001	over	0.57%	36	34

Premium Projections	FY 2005	FY 2006
Annual Premium (\$200/month)	\$2,400	\$2,400
Kids/Families above \$100,000*	297	285
Annual Projected Premium Collection	\$713,296	\$684,764
State Funds	\$283,713	\$270,071

^{*}assumes 1 child per family

Part III - Financial Data

Measure	FY 2002	FY 2003	Projected FY 2004	Projected FY 2005	Projected FY 2006
# of Eligibles	4,624	5,570	6,244	6,244	5,993
Net Payments	\$30,558,495	\$36,083,430	\$39,607,792	\$40,645,959	\$40,171,842
Cost Per Member					
Per Month	\$551	\$540	\$529	\$542	\$559

FY2006 Budget Reduction Proposal

Item:

Reimburse ambulatory surgery services provided in an outpatient hospital setting based on

two times the rate paid to ambulatory surgical centers.

Effective Date:	7/1/2005		
Funds	FY2006		
Total:	\$	39,400,000	
State:	\$ 14,757,166		
% Reduction*		5.3%	

^{*}Based on reduction of OP hospital

Part I - Methodology/Rationale

Current: Cost to charge ratio. Proposed: Fixed fee per procedure.

Last Change: July 1, 2004 - cost to charge ratio changed from 90% to 85.6%.

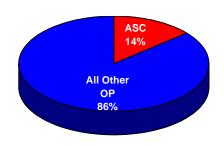
Part II - Member Impact

Sub -	Members Utilizing Servic				
Program	Percent	Total			
Children	2.3%	17,431			
MF Children	2.4%	1,147			
Disabled	2.8%	5,646			
Elderly	2.0%	2,268			
Adults	4.2%	7,274			
PeachCare	1.8%	3,512			
Total Members	2.5%	37,278			

Part III - Analysis of Outpatient Payments

DCH compared rates for ambulatory surgery services when those surgeries were performed in an outpatient hospital setting compared to the rates paid for the same services in an ambulatory surgical center.

% of Allowed Charges



Average Allowed per Procedure

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Provider	Avg Allowed			
Outpatient	\$	1,856		
Ambulatory Surgical Center		487		

Part IV - Most Common Units Utilized

		Avg Allowed Amt					
Procedure Description		outpatient Hospital		Ambulatory rgical Center		oposed Rate	% of Total by Procedure
Create Eardrum Opening	\$	1,260	\$	544	\$	1,069	6.9%
Remove Tonsils and Adenoids	\$	1,775	\$	512	\$	1,069	7.3%
Upper GI Endoscopy, Biopsy	\$	1,196	\$	420	\$	936	3.9%
Inject Spine L/S	\$	544	\$	284	\$	544	0.9%
Laparoscopy, Tubal Cautery	\$	2,294	\$	366	\$	1,069	3.5%
Diagnostic Colonoscopy	\$	853	\$	422	\$	853	1.2%
Removal of Adenoids	\$	1,661	\$	451	\$	1,322	1.8%
Circumcision (not newborn)	\$	1,957	\$	292	\$	936	2.0%
Cataract Surg w IOL, 1 Stage	\$	2,400	\$	918	\$	1,725	2.1%
Change Gastrostomy Tube	\$	384	\$	292	\$	384	0.3%
% of Total							29.9%

FY2006 Budget Reduction Proposal

Item:

Reimburse ambulatory surgery services provided in an outpatient hospital setting based on two times the rate paid to ambulatory surgical centers.

7/1/2005	
FY2006	
\$	39,400,000
\$ 14,757,160	
	5.3%

^{*}Based on reduction of OP hospital

Part V - State Comparison

- ► Reimbursement Methodology of Southeastern States:
- ▶ Mississippi All outpatient hospital reimbursed at a percent of charges.
- ▶ Florida All outpatient hospitals reimbursed on a per diem rate for each hospital.
- ► Tennessee All outpatient hospital reimbursement based on the Medicare rates.
- ▶ Alabama Outpatient surgical services on the ASC procedure list are reimbursed on a global rate for the entire claim.

Part VI - Administrative Requirements

- ► Requires State Plan Amendment
- ► Significant system changes

FY2006 Budget Reduction Proposal

Item: Reduce the cap applied to outpatient hospital reimbursement (based on the

average inpatient payment per claim.)

Effective Date:	7/1/2005		
Funds	FY2006		
Total:	\$	6,622,517	
State:	\$ 2,556,301		
% Reduction		0.9%	

Part I - Methodology/Rationale

Current: Reimbursement cannot exceed the average Diagnosis Related Group (DRG) case reimbursement.

Proposed: Reimbursement cannot exceed 85.6% of the average DRG case reimbursement.

Last Change: The rate changed for inpatient hospital in July 2002.

Part II - Member Impact

Sub -	Members Utilizing Service			
Program	Percent	Total		
Children	55.4%	411,722		
MF Children	57.3%	27,095		
Disabled	66.4%	133,362		
Elderly	46.1%	53,570		
Adults	99.8%	171,815		
PeachCare	43.4%	82,953		
Total Members	59.9%	880,517		

Part IV - State Comparison

N/A

Part V - Administrative Requirements

► N/A

FY2006 Budget Reduction Proposal

Item: Reduce the percentage applied to supplemental outlier payments from 90%

to 85.6% for inpatient hospital reimbursement.

Effective Date:	7/1/2005	
Funds		FY2006
Total:	\$	5,858,380
State:	\$	2,296,506
% Reduction		0.4%

Part I - Methodology/Rationale

Current: Pay 90% of operational costs of a claim for most hospitals (excluding specialty hospitals).

Proposed: Pay 85.6% of operational costs of a claim for all hospitals.

Last Change: Converted to 90% of operational costs as of July 1998.

Part II - Member Impact

Sub -	Members Utilizing Service			
Program	Percent	Total		
Children	12.3%	91,079		
MF Children	10.6%	5,020		
Disabled	21.0%	42,147		
Elderly	19.2%	22,336		
Adults	44.7%	76,985		
PeachCare	1.7%	3,209		
Total Members	16.4%	240,776		

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

Requires ACS (claims payment system) and Georgia Medical Care Foundation to change procedures.

FY2006 Budget Reduction Proposal

Item: Reduce facility fees paid for free-standing hospital-based clinics by basing

reimbursement on two times the fixed amount of facility fees paid to physicians.

Effective Date:	7/1/2005
Funds	FY2006
Total:	\$ 4,075,395
State:	\$ 1,571,830
% Reduction	0.54%

Part I - Methodology/Rationale

Current: The facility costs for hospital based clinics are paid on a cost to charge ratio compared to a fixed fee for physician based

office visits

Proposed: When a hospital bills for a clinic visit on an outpatient hospital claim, set payment at twice the fixed amount of facility fees

paid to physicians.

Last Change: FY2005 decreased the outpatient cost to charge ratio from 90% to 85.6%.

Part II - Member Impact

Sub -	Members Utilizing Service		
Program	Percent	Total	
Children	55.4%	411,722	
MF Children	57.3%	27,095	
Disabled	66.4%	133,362	
Elderly	46.1%	53,570	
Adults	99.8%	171,815	
PeachCare	43.4%	82,953	
Total Members	59.9%	880,517	

Part III - State Comparison

- ▶ Mississippi does not allow hospital-based clinics to bill facility fees on a UB-92 unless they are a teaching hospital with a resident-to-bed ratio of .25 or greater.
- ▶ Medicare is currently amending their hospital based physician clinic reimbursement methodology to align more closely with the rate paid for services rendered in free standing hospital based clinics.

Part IV - Administrative Requirements

► Requires Systems Change

FY2006 Budget Reduction Proposal

Item: Rebase DRG's and move to a more current grouper. Adjust to ensure

budget neutrality.

7/1/2005
FY2006
Yes
Yes
N/A

Part I - Methodology/Rationale

Current: Using Champus (Tricare) Diagnosis Related Group (DRG) Grouper 16.

Proposed: Move to Champus (Tricare) DRG Grouper 22 and rebase the DRG weights for a January 2006 effective date.

Last Change: Rates were rebased in July 2002. The DRG grouper was updated in October 1999.

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	12.3%	91,079
MF Children	10.6%	5,020
Disabled	21.0%	42,147
Elderly	19.2%	22,336
Adults	44.7%	76,985
PeachCare	1.7%	3,209
Total Members	16.4%	240,776

Part IV - State Comparison

N/A

Part V - Administrative Requirements

Requires contract costs for consulting and technical assistance.

FY2006 Budget Reduction Proposal

Item: Explore alternative reimbursement methodologies for outpatient hospital

services.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I - Methodology/Rationale

Current: Pay percent of charges and cost settle at the end of the year.

Proposed: Explore different reimbursement options.

Last Change: N/A

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	55.4%	411,722
MF Children	57.3%	27,095
Disabled	66.4%	133,362
Elderly	46.1%	53,570
Adults	99.8%	171,815
PeachCare	43.4%	82,953
Total Members	59.9%	880,517

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

▶ Requires contract costs for consulting and technical assistance.

FY2006 Budget Reduction Proposal

Item: Reduce nursing home reimbursement by reducing the growth allowance to

offset the reduction in expected nursing home provider fees.

Effective Date:	7/1/2005	
Funds		FY2006
Total:	\$	24,524,047
State:	\$	9,628,141
% Reduction		2.4%

Part I - Methodology/Rationale

Current: Use FY2002 cost reports to set rates with growth allowance of 6.16%

Proposed: Use FY2003 cost reports and reduce the growth allowance.

Last Change: N/A

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	0.0%	
MF Children	0.2%	117
Disabled	6.9%	13,900
Elderly	46.9%	54,449
Adults	0.0%	
PeachCare	0.0%	
Total Members	4.7%	68,466

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

► N/A

FY2006 Budget Reduction Proposal

Item: Require Medicare cost avoidance for nursing home care.

Effective Date:	7/1/2005	
Funds	FY2006	
Total:	\$	858,795
State:	\$	338,709
% Reduction	0.1%	

Part I - Methodology/Rationale

Current: There are several Long Term Care facilities that have not received Medicare certification and therefore are unable to bill Medicare for nursing home care expenses. In CY2003 many of these facilities had at least one dually eligible members that DCH could have cost avoided on.

Proposed: Require all Long Term Care facilities to become Medicare certified, thereby allowing Medicaid to cost avoid on Medicare eligible claims.

Last Change: N/A

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	0.0%	-
MF Children	0.0%	-
Disabled	0.0%	-
Elderly*	0.3%	354
Adults	0.0%	-
PeachCare	0.0%	-
Total Members	0.0%	354

^{*} Members who meet all Medicare qualifying criteria.

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

- ► Requires State Plan Amendment
- ► Requires Systems Change

Part III -To Qualify for Medicare Skilled Nursing Facility (all must be met)

- Have Medicare Part A and days left in the Medicare benefit period to use.
- 2. Have a qualifying hospital stay of 3 consecutive days or more and must enter SNF within 30 days of leaving the hospital.
- Require skilled nursing or rehabilitation care as ordered by a physician.
- 4. Services must be provided in a Medicare-certified SNF.
- The services needed are related to a condition treated during a qualifying 3-day hospital stay or Medicare-covered SNF care.

FY2006 Budget Reduction Proposal

Item: Utilize FY2003 cost reports to determine nursing home reimbursement.

Adjust to ensure budget neutrality.

Effective Date:	7/1/2005
Funds	FY2006
Total:	\$ 10,921,334
State:	\$ 4,307,374
% Reduction	N/A

Part I - Methodology/Rationale

Current: Using FY2002 cost reports to set provider rates.

Proposed: Use FY2003 cost reports to set provider rates.

Last Change: Began using FY2002 cost reports in July 2003.

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	0.0%	
MF Children	0.2%	117
Disabled	6.9%	13,900
Elderly	46.9%	54,449
Adults	0.0%	
PeachCare	0.0%	
Total Members	4.7%	68,466

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

► N/A

FY2006 Budget Reduction Proposal

Increase the average wholesale price (AWP) discount from 11% to 14% for injectibles provided through a physician's

office.

Effective Date:	7/1/2005	
Funds		FY2006
Total:	\$	3,400,000
State:	\$	1,319,212
% Reduction		0.2%

Part I - Methodology/Rationale

Current : AWP- 11%. Proposed: AWP- 14%.

Last Change: Modified from AWP to AWP-11% in FY2005.

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	97.6%	725,430
MF Children	87.2%	41,184
Disabled	81.7%	164,133
Elderly	65.0%	75,500
Adults	100.0%	172,160
PeachCare	95.3%	182,043
Total Members	92.5%	1,360,450

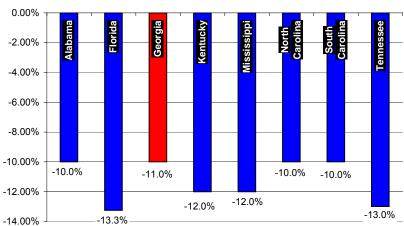
Part III - Top 10 Utilized Procedures in FY 2004

СРТ	Procedure	# Units
Q0136	Non ESRD Epoetin Alpha Inj	169,164
J0585	Botulinum Toxin A Per Unit	71,637
J1100	Dexamethasone Sodium Phos	70,902
J0696	Ceftriaxone Sodium Injection	65,373
J1626	Granisetron HCI Injection	21,220
J2405	Ondansetron HCI Injection	16,664
J9355	Trastuzumab	14,929
J1260	Dolasetron Mesylate	13,222
J3301	Triamcinolone Acetonide Inj	11,939
J0880	Darbepoetin Alfa Injection	10,986

Part IV - Annual Trend



Part V - State Comparison- Discount off Average Wholesale Price



Part VI - Administrative Requirements

► Requires State Plan Amendment

FY2006 Budget Reduction Proposal

Item:

Increase the average wholesale price (AWP) discount from 11% to 14% for injectibles provided through a physician's office.

Effective Date:	7/1/2005	
Funds		FY2006
Total:	\$	3,400,000
State:	\$	1,319,212
% Reduction		0.2%

Part VII - Drug Reference Table (See Table III)

СРТ	Procedure	Brand Example	Treatment of
Q0136	End Stage Renal Disease Epoetin Alpha Injection	Procrit, Epogen	Renal Disease
J0585	Botulinum Toxin A Per Unit	Botox	Muscle Disorder
J1100	Dexamethasone Sodium Phos	Deradon	Inflammation/Allegic response
J0696	Ceftriaxone Sodium Injection	Procephin	Antibiotic
J1626	Granisetron HCl Injection	Kytril	Nausea
J2405	Ondansetron HCl Injection	Zofran	Nausea
J9355	Trastuzumab	Herceptin	Breast Cancer
J1260	Dolasetron Mesylate	Anzemet	Post-Operative Nausea
J3301	Triamcinolone Acetonide Inj	Kenalog	Inflammation
J0880	Darbepoetin Alfa Injection	Aranesp	Anemia caused by Kidney Failure

FY2006 Budget Reduction Proposal

Increase the average wholesale price (AWP) discount from 11% to 14%

for pharmacy prescriptions.

Effective Date:	7/1/2005	
Funds		FY2006
Total:	\$	13,387,114
State:	\$	5,194,248
% Reduction		1.0%

Part I - Methodology/Rationale

Current: AWP- 11% or favored nations, whichever is lower (note: favored nations pricing allows DCH to obtain the lowest discount

extended by the pharmacy to any other insurer).

Proposed: AWP- 14% or favored nations, whichever is lower.

Last Change: Modified AWP from -10% to -11% in FY2005.

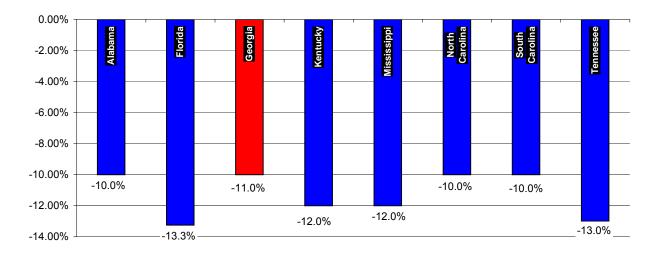
Part II - Member Impact

Sub -	Members Utilizing Service		
Program	Percent	Total	
Children	97.6%	725,430	
MF Children	87.2%	41,184	
Disabled	81.7%	164,133	
Elderly	65.0%	75,500	
Adults	100.0%	172,160	
PeachCare	95.3%	182,043	
Total Members	92.5%	1,360,450	

Part III - Cost per Prescription



Part IV - State Comparison - Discount off Average Wholesale Price



Part V - Administrative Requirements

► Requires State Plan Amendment

FY2006 Budget Reduction Proposal

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Require minimum bids on discount off AMP (average manufacturer's price) for the next round of

supplemental rebates.

Effective Date:	ve Date: 7/1/2005	
Funds		FY2006
Total:	\$	10,188,487
State:	\$	3,954,273
% Reduction		0.7%

Part I - Methodology/Rationale

Current: The current discount off AMP from both CMS and Supplemental rebates amounts to approximately 20%.

Proposed: This proposal calls for the requirement of a minimum discount off AMP of 29.1% for any manufacturer's product to be evaluated for

PDL placement without being subject to a prior authorization.

Last Change: N/A

Item:

Part II - Member Impact

Sub -	Members Utilizing Service		
Program	Percent	Total	
Children	97.6%	725,430	
MF Children	87.2%	41,184	
Disabled	81.7%	164,133	
Elderly	65.0%	75,500	
Adults	100.0%	172,160	
PeachCare	95.3%	182,043	
Total Members	92.5%	1,360,450	

Part III - Supplemental Rebates Product Categories

Product Categories on Supplemental Rebates			
Dihydropyridine Calcium Channel Blockers	Bone Ossification Agents		
Proton Pump Inhibitors	Cox II's		
Beta - Adrenergic Agents: Nebs	Ace Inhibitors		
Statins	Ace Inhibitors With Diuretics		
Lipotropics: Cai	Atypical Antipsychotics		
Nasal Steroids	Macrolides		
Angiotensin Receptor Blockers	Quinolones		
Angiotensin Receptor Blockers & Diuretics	Cephalosporins		
Nondihydropyridine Ccb'S	Erectile Dysfunction		
Narcotics: Long Acting	Beta Blockers		
Antihyperkinesis	Biguanide Combinations- Oral Antidiabetic		
Inhaled Corticosteroids	Low Sedating Antihistamines		
Nebulized Corticosteroids	Low Sedating Antihistamines/Decongestant Combinations		
SSRI'S	New Generation Antidepressants		
Insulins	Urinary Tract Antispasmodics		

Part IV - Business Case for Change

While the supplemental rebate program has been very effective in obtaining supplemental rebates from manufacturers, the goal it to gain even greater rebate dollars in exchange for preferred drug list placement. Florida has taken a similar approach, and the 29.1% is similar to the requirement in Florida. Under this measure, manufacturers will be required to submit a minimum of 29.1% discount off AMP. Manufacturers who choose not to submit a bid of 29.1% off AMP will not be listed as a preferred product and the medication will be subject to a prior authorization. DCH will reserve the right to allow a lesser bid if exclusion of the medication from the preferred drug list would clearly increase total utilization of other more costly Medicaid health care resources (hospitalizations, ER visits, laboratory costs, etc.).

Part V - State Comparison

► N/A

Part VI - Administrative Requirements

► Requires State Plan Amendment

FY2006 Budget Reduction Proposal

Item:

Require minimum bids on discount off AMP (average manufacturer's price) for the next

round of supplemental rebates.

Effective Date: 7/1/2005 Funds FY2006 Total: \$ 10,188,487 State: \$ 3,954,273 % Reduction 0.7%

Part VII - Drug Reference Table (See Table III)

Product Categories on Supplemental Rebates	Brand Example	Treatment of
Calcium Channel Blockers	Cardene, Cardizem CO, DynaCirc, Norvasc, Plendil	High Blood Pressure (hypertension)
Proton Pump Inhibitors	Omeprazole, Esomeprazole, Lansoprazole, Aciphex, Prevacid,	Stomach Ulcers and Gastric Reflux Disease
Beta - Adrenergic Agents: Nebs	Xopenex, Duoneb	Asthma
Statins	Lipitor, Zocor, Pravachol	Cholesterol
Nasal Steroids	Flonase, Rhinocort Nasal Inhaler	Nasal and Sinus Disorders
Angiotensin Receptor Blockers: ARBs	Cozaar, Diovan, Avapro, Atacand, Micardis, Teveten, Benicar	High Blood Pressure (hypertension)
Angiotensin Receptor Blockers & Diuretics: ARBs Micardis HCI, Benican HCI	Hyzaar	High Blood Pressure (hypertension)
Narcotics: Long Acting	Avinza, Kadian, Oxycontin, Duragesic	Chronic Pain
Antihyperkinesis	Strattera	ADD/ADHD
Inhaled Corticosteroids	AeroBid, Asmacort, Beclovent, Pulmicort Respules, Qvar, Vanceril	Asthma
SSRI'S	Zoloft, Celexa, Paxil CR	Depression
Insulins	Novolin, Humulin, Lantus	Diabetes
Bone Ossification Agents	Fosamax, Actonel	Osteoprosis
Cox II's	Vioxx, Celebrex, Bextra	Arthritis/Inflammation
Ace Inhibitors	Mavic, Aceon	High Blood Pressure (hypertension)
Ace Inhibitors With Diuretics	Uniretic, Accuretic	High Blood Pressure (hypertension)
Atypical Antipsychotics	Zyprexa, Risperdal, Abilsfy, Seroquel	Mental Disorders
Macrolides	Zithromax, Biaxin	Antibotic
Quinolones	Cipro, Floxin	Antibotic
Cephalosporins	Ceclor, Cedax, Duricef, Omnicef, Vantin	Antibotic
Erectile Dysfunction	Viagra, Levitra, Cialis	Male impotency
Beta Blockers	Levatol, Visken, Cartrol	High Blood Pressure (hypertension)
Oral Antidiabetic	Starlix, Avandia, Prandin	Diabetes
Low Sedating Antihistamines	Zyrtec, Clarinex	Allergy
Low Sedating Antihistamines/Decongestant Combinations	Zyrtec D - 12 Hours, Claritin-D	Allergy
New Generation Antidepressants	Effexor, Cymbalta	Depression
Urinary Tract Antispasmodics	Detrol LA, Ditropan XL	Overactive Bladder

FY2006 Budget Reduction Proposal

Item: Eliminate the dispensing fee incentive paid for dispensing generic drugs.

Effective Date:	7/1/2005	
Funds	FY2006	
Total:	\$	4,839,531
State:	\$	1,877,756
% Reduction		0.4%

Part I - Methodology/Rationale

Current: DCH pays a \$0.50 dispensing fee incentive above and beyond the dispensing fee for branded medications.

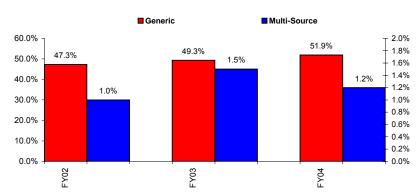
Proposed: Eliminate dispensing fee incentive.

Last Change: May, 2002.

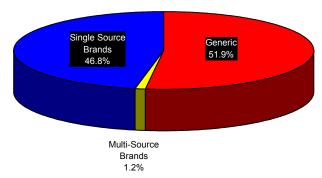
Part II - Member Impact

Sub -	Members Utilizing Service		
Program	Percent	Total	
Children	97.6%	725,430	
MF Children	87.2%	41,184	
Disabled	81.7%	164,133	
Elderly	65.0%	75,500	
Adults	100.0%	172,160	
PeachCare	95.3%	182,043	
Total Members	92.5%	1,360,450	

Part III - % of Generic and Multi-Source Drugs Dispensed by Fiscal Year



Part IV - Medicaid Prescriptions based on Drug Type



The payment of an additional fee as an incentive to a pharmacist to dispense a generic drug is no longer necessary to promote the use of generic drugs for the following reasons:

▶ Georgia has substantially expanded the use of the Maximum Allowable Cost (MAC) program over the past two years, making the dispensing of multi-source brands increasingly improbable. MAC sets a fixed cost, based on the lowest wholesale price for a drug, thereby making it unlikely a more expensive brand will be dispensed. Additionally, an increasing number of pharmacies are not stocking multi-source brands due to a higher inventory expense associated with these drugs. As a result, these pharmacies are much more likely to automatically dispense a generic drug because it is more likely to be in stock.

Part V - Business Case for Change

- ▶ Prior to implementation of the generic dispensing fee incentive in May 2002, 48% of the claims were for generic drugs. As of June 2004, the generic dispensing rate was 51%. What movement has occurred is partly due to the subsequent availability of generics for highly utilized branded drugs (e.g. Prilosec). Within the last two years, four major brand drugs have converted to generic status as the drug's patent has expired: Claritin (allergy); Prilosec (anti-ulcer); Paxil (anti-depressant); and Prozac (anti-depressant). Given that the Medicaid program pays for a significant number of prescriptions of these drugs, their transfer to generic status has improved the percentage of generic drugs paid for by the Medicaid program. Additionally, DCH has an edit in place that will not allow a pharmacy to dispense a branded medication when a generic therapeutically equivalent (FDA A-rated) medication is available short of obtaining a prior authorization. Prior authorization requirements are very stringent.
- ▶ Nevertheless, any pharmacy that dispenses a generic medication receives the additional \$0.50 even if the physician wrote the prescription generically or the prescription allows the use of generics. Pharmacy providers are being given this "incentive" without regard to any level of action taken on the part of the pharmacist to switch a branded medication to a different medication that is available generically. There are no fields available through NCPDP and ESI claims processing systems to identify when a pharmacy providers claims to have called the physician and received an authorization to switch medications from a brand to another medication available generically. Since the generic incentive fee has not been an effective tool to drive generic utilization, we are recommending it's elimination.

Part VI - State Comparison

► N/A

Part VII - Administrative Requirements

► Requires State Plan Amendment

Ambulance Service Rates

FY2006 Budget Reduction Proposal

Item: Consolidate population-based programs to more appropriately align agency

business functions.

Effective Date:	7/1/2005	
Funds	FY2006	
Total:	\$	609,141
State:	\$	362,248
% Reduction		N/A

Part I - Methodology/Rationale

Current: The Department of Community Health supports population-based healthcare through the operation of the Office of Minority Health, the Office of Women's Health, and the Commission on Men's Health. These entities are responsible for developing

Health, the Office of Women's Health, and the Commission on Men's Health. These entities are responsible for developing strategies, polices and programs including community outreach and public/private partnerships to create awareness of the benefits of regular check-ups for early detection, preventive screenings, healthy lifestyle practices and disease management, and

to eliminate discrepancies in health status between minority and non-minority populations in Georgia.

Proposed: Consolidate all population-based programs to more appropriately align agency business functions and achieve administrative

efficiencies. This includes the reduction of eight positions.

Last Change: The Office of Women's Health was created in 1999 at the same time DCH was established as a department. The Commission on

Men's Health was created in 2000. The Office of Minority Health was established in 1996 as part of the Department of Human

Resources, and was transferred to DCH when the department was created in 1999.

Part II - Administrative Requirements

► N/A

FY2006 Budget Reduction Proposal

Item: Transfer funding for the Marcus Institute to the Department of Human

Resources.

Effective Date:	7/1/2005	
Funds	FY2006	
Total:	\$	150,000
State:	\$	150,000
% Reduction		N/A

Part I - Methodology/Rationale

Current: The Department of Community Health was appropriated funds in the FY2005 budget to contract with the Marcus Institute. The

Marcus Institute offers comprehensive diagnosis, therapy and care management for a wide range of disabilities and learning

problems. The funds are used to support the operations of the Institute.

Proposed: Transfer funding to the Department of Human resources to appropriately align agency business functions. DHR

currently has a contract with the Marcus Institute.

Last Change: Funding for the Marcus Institute was first appropriated to DCH in FY2005.

Part II - Administrative Requirements

► None

FY2006 Budget Reduction Proposal

Item: Eliminate funding for the Folic Acid initiative.

Effective Date:	7/1/2005	
Funds	FY2006	
Total:	\$	200,000
State:	\$	200,000
% Reduction		N/A

Part I - Methodology/Rationale

Current: The Georgia Folic Acid information awareness campaign is designed to increase the consumption of the vitamin folic acid prior to and during pregnancy to prevent birth defects. Information is targeted at women of childbearing age, primary care physicians, midlevel providers as well as working with the Family Health Branch of the DHR Division of Public Health.

Proposed: Eliminate funding for the program in the DCH budget. The program is not consistent with the agency's business functions.

Last Change:

Part II - Administrative Requirements

► N/A

FY2006 Budget Reduction Proposal

Item:

Perform retrospective reviews on non-delivery related hospital admissions for children.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction*	N/A

^{*}Based on reduction of Inpatient Hospital

Part I - Methodology/Rationale

Current: No pre-certifications are required for hospital admissions for children.

Proposed: Focused retrospective utilization review of physician admission patterns for all children (excluding newborns). Interqual

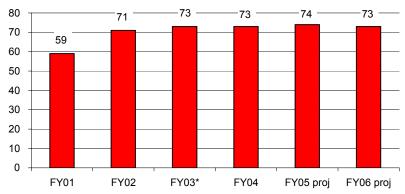
criteria will be used for all retrospective reviews.

Last Change: DCH implemented a pre-certification requirement for adult hospital admissions in the early 1990's.

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	6.5%	48,482
MF Children	13.9%	6,572
Disabled	0.0%	
Elderly	0.0%	
Adults	0.0%	
PeachCare	1.8%	3,497
Total Members	4.0%	58,551

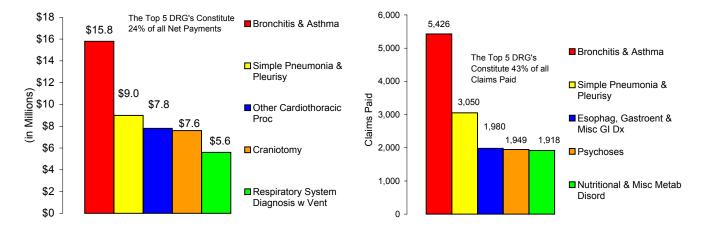
Part III - Admissions per 1,000 Children



^{*}Avg. FY2003 Net Pay per Admission: \$5,603

Notes: FY2003 and FY2004 claims are not complete and will be reprocessed by 12/01/04 $\,$

Part IV - 2004 DRGs by net payment and claims paid (excluding deliveries and newborns)



Part V - State Comparison

▶ No other Southeastern states require pre-certification for hospital admissions for children. Retrospective review is unknown.

Part VI - Administrative Requirements

- ► Requires Systems Change
- ► Staffing 2 RN FTEs @ \$100,000; Total Funds = \$200,000

^{**}FY2004 Total Claims Paid: 33,464; Total Net Payments: \$187,504,607

FY2006 Budget Reduction Proposal

Item: Strictly enforce orthodontic policies for children.

Effective Date:	7/1/2004
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction*	N/A

^{*} Based on reduction of the children's dental program.

Part I - Methodology/Rationale

Current: The state's pediatric dental program offers medically necessary orthodontic services for members with cleft palates and other dentofacial anomalies. The treatment includes one previsit and 24-36 additional visits for orthodontic care. Current orthodontic treatment approval

rate is 100%.

Proposed: The state utilized a more stringent application and policy compliance form to ensure children had the correct diagnosis before obtaining orthodontic care. The Georgia Medical Care

Foundation also applied a new set of clinical guidelines to use when performing reviews.

Last Change: N/A

Part II - Member Impact

Sub -	Members Utiliz	lizing Service	
Program	Percent	Total	
Children	43.5%	323,159	
MF Children	37.8%	17,866	
Disabled	0.0%	-	
Elderly	0.0%	-	
Adults	0.0%	-	
PeachCare	67.8%	129,608	
Total Members	32.0%	470,633	

Part III - Orthodontic Treatment Utilization

Fiscal Year	# of Members	ı	Payments	Avg Pay / Member
FY2001	249	\$	469,846	\$ 1,887
FY2002	914	\$	1,809,664	\$ 1,980
FY2003	2,587	\$	5,330,263	\$ 2,060
FY2004	3,289	\$	6,888,667	\$ 2,094

*FY2003 and FY2004 claims are not complete and will be reprocessed by 12/01/04

Part IV - State Comparison

▶ All southeastern border states cover pediatric orthodontic services with varying policies.

Part V - Administrative Requirements

► GMCF prior authorization staffing

FY2006 Budget Reduction Proposal

Item: Pursue a more aggressive lock-in program for drugs subject to abuse.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I - Methodology/Rationale

Current : Patients identified by surveillance reviews are locked into a physician and pharmacy provider who are the exclusive providers for the patient.

Proposed: Implement a more aggressive approach to identify potential abusers and hire more Program Integrity staff to oversee the lock-in

program

Last Change: N/A

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	97.6%	725,430
MF Children	87.2%	41,184
Disabled	81.7%	164,133
Elderly	65.0%	75,500
Adults	100.0%	172,160
PeachCare	95.3%	182,043
Total Members	92.5%	1,360,450

Part III - Drugs Most Frequently Abused:

Product Category	Brand Name	Treatment of
Hydrocodone/APAP	Vicodine	Pain Relief
Carisoprodol	Soma	Relief of painful muscoloskeletal conditions
Alprazolam	Xanax	Panic disorders
Diazepam	Valium	Anxiety disorders
Tylenol/Codeine	Tylenol/Codeine	Pain relief

Part IV - State Comparison

► N/A

Part V - Administrative Requirements

► Program Integrity will need to hire two full time employees: a pharmacist (salary: \$80,000) and a pharmacy technician (salary: \$25,000 to \$28,000).

FY2006 Budget Reduction Proposal

Item:

Complete prior year cost settlements for outpatient hospital services.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I - Methodology/Rationale

Current: Have been unable to complete cost settlements since fiscal agent system conversion.

Proposed: Catch up on one and a half year backlog of cost settlements during FY2006

Last Change: N/A

Part II - Member Impact

Sub -	Members Utilizing Service	
Program	Percent	Total
Children	55.4%	411,722
MF Children	57.3%	27,095
Disabled	66.4%	133,362
Elderly	46.1%	53,570
Adults	99.8%	171,815
PeachCare	43.4%	82,953
Total Members	59.9%	880,517

Part IV - State Comparison

N/A

Part V - Administrative Requirements

N/A

FY2006 Budget Reduction Proposal

Item: Strictly enforce income requirements for participation in the PeachCare for Kids program.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I: Methodology/Rationale

Current: Income verification is only performed when a PeachCare application comes in through DFCS caseworker.

Proposed: Increase efforts to validate PeachCare applicant income.

Last Change: N/A

Part II: Proposal Description

Option A: Perform data matching audits, using comprehensive income verification, on a monthly basis for a sample or entire population. Require follow up with

documentation on discrepant cases

Option B: Perform data matching via DOL or private

vendor wage data on every PeachCare application received by PSI/DHACS and/or

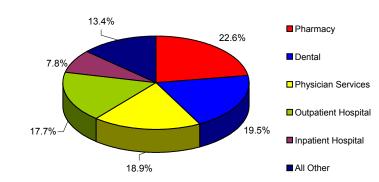
DFCS

Option C: Require documentation of income (i.e.

paycheck stubs) from all new and renewing

applicants

Part III - Most Common Services Utilized by Net Payment



Part IV: State Comparison

State Type of Income Verification ▶ Alabama income documentation ► Florida income documentation ▶ Kentucky income documentation ► Mississippi

self-declaration with wage data matching

► North Carolina income documentation ► South Carolina income documentation ▶ Tennessee income documentation

Part V: Administrative Requirements

- ▶ Would potentially require state plan amendment
- ▶ Would require PeachCare enrollment system programming changes
- ▶ Options A & B would require some additional staff (either DCH or PSI) to perform follow up functions on applicants with discrepant incomes
- ▶ Option C would require a significant increase in additional staff (PSI) to perform eligibility determination and follow up functions

Department of Community Health

FY2006 Budget Reduction Proposal

Item:

Ensure level of care requirements are met for all long term care programs.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A

Part I - Methodology/Rationale

Current: Nursing home level of care is determined by multiple entities and may not be uniformely

applied.

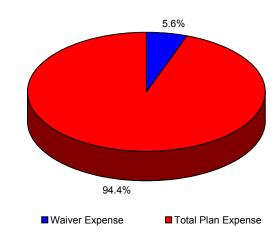
Proposed: Ensure all entities determining level of care uniformely apply level of care requirements.

Last Change: N/A

Part II - Member Impact

Sub -	Members Utiliz	ing Service
Program	Percent	Total
Children	0.0%	=
MF Children	14.1%	6,677
Disabled	1.7%	3,378
Elderly	4.9%	5,727
Adults	0.0%	=
PeachCare	0.0%	-
Total Members	1.1%	15,782

Part III - Waiver Expense as a Percent of Total Expense



Note: For some eligibles, meeting level of care criteria qualifies the member for Medicaid, whereas they would have not otherwise been eligible.

Part IV - State Comparison

▶ All states are required to follow Code of Federal Regulations (CFR) when assessing members for institutional or institutional-related care.

Part V- Administrative Requirments

► N/A

Department of Community Health

FY2006 Budget Reduction Proposal

Item: Perform clinical reviews to validate demand for emergency

medical assistance for undocumented aliens.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
0/ B 1 1	
% Reduction	N/A

Part I - Methodology/Rationale

Current: Undocumented aliens are seen by providers who submit a DMA Form 526 to the Department of Family and Children

Services athorizing length of eligibility under the emergency medical assistance program. Length of eligibility can be up to three months and after that, another Form 526 must be submitted to renew eligibility. During the eligibility span, a

member may receive any covered services.

Proposed: Perform clinical reviews to validate demand for emergency medical assistance for undocumented aliens.

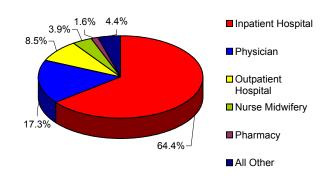
Last Change: N/A

Part II - Member Impact

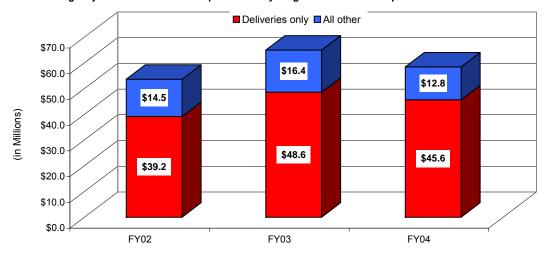
Sub -	Members Util	izing Service
Program	Percent	Total
Children	0.3%	2,405
MF Children	0.0%	7
Disabled	0.2%	444
Elderly	0.4%	475
Adults	11.4%	19,546
PeachCare	0.0%	-
Total Members *	1.4%	21,047

^{*} Total members represents average monthly eligibles. Eligibility is determined monthly and thus the unique count of patients in a year can be greater than the average monthly enrollment.

Part III - Most Common Services by Net Payment



Part IV - Emergency Medical Assistance Expenditures by Diagnosis Related Group



Part V - State Comparison

► N/A

Part VI - Administrative Requirements

► Requires State Plan Amendment

Department of Community Health

FY2006 Budget Reduction Proposal

Item: Reflect an FY2005 change made to consider promissory notes as income in NH elbibility

determination.

Effective Date:	7/1/2005
Funds	FY2006
Total:	Yes
State:	Yes
% Reduction	N/A
% Reduction	IN/A

Part I - Methodology/Rationale

Current: The face value of promissory notes is not counted as an asset in determining nursing home eligibility. The income produced by

these notes is counted.

Proposed: Count the face value of all promissory notes toward the resource limit in determining eligibility.

Last Change: N/A

Part II - Member Impact

Sub -	Members Utiliz	ing Service
Program	Percent	Total
Children		-
MF Children	0.0%	55
Disabled		-
Elderly		-
Adults		-
PeachCare		-
Total Members	0.0%	55

Part III - State Comparison

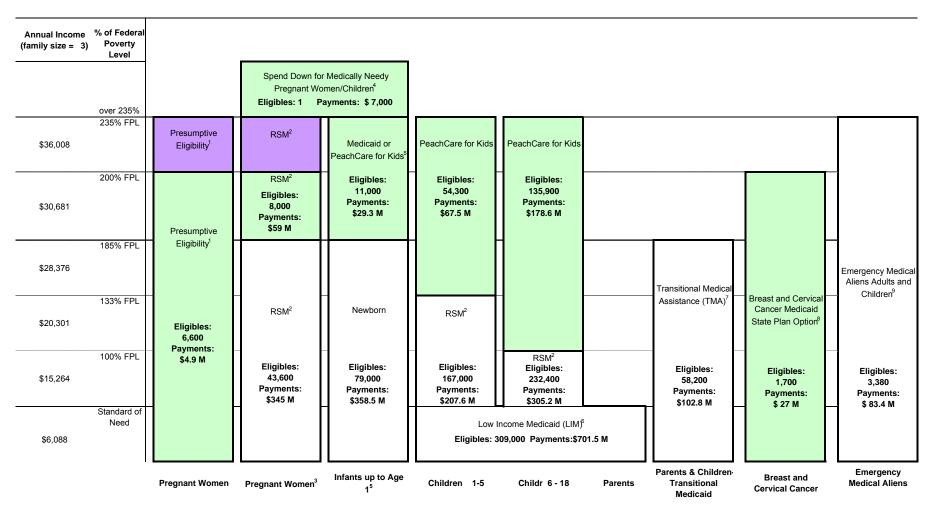
▶ Most states count the face value of promissory notes in the determination of eligibility.

Part IV - Administrative Requirements

- ► State Plan Amendment
- ▶ Changes to the SUCCESS computer system

Mandatory vs. Optional

Medicaid Eligibility Adults and Children (CY2003)



¹ Services restricted - no inpatient hospital or delivery

² Right From The Start Medicaid, coverage for pregnant women also covers newborn child

³ Coverage for pregnant women limited to time of pregnancy and 60 days postpartum

⁴ Spend down to medically needy level income limit of \$507/month for a family of 3

⁵ For infants not born to pregnant women eligible for Medicaid coverage at the time of birth up to 200% of FPL.

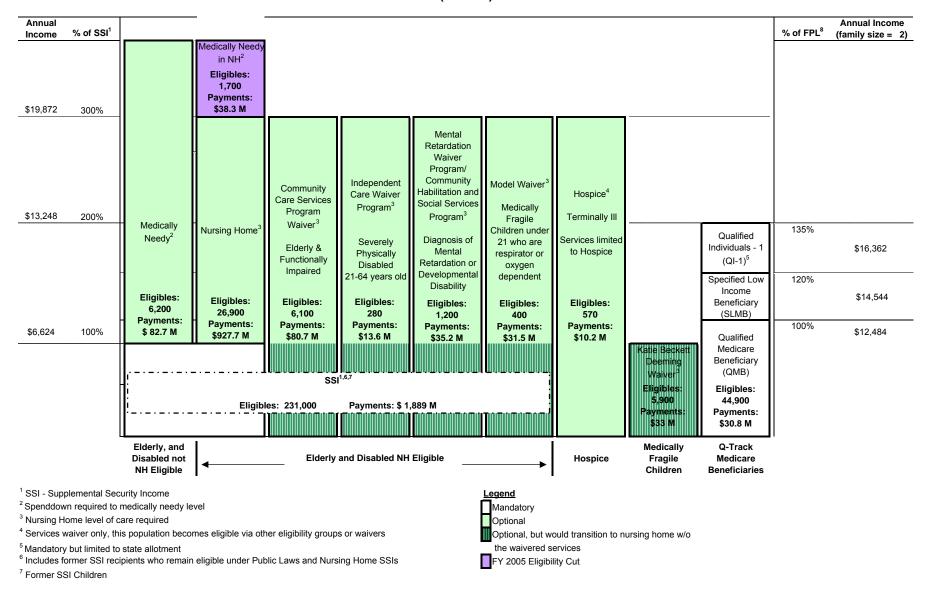
⁶ Includes adoption supplement and foster care children

⁷ Covers children & parents who lose LIM due to earnings (limited to one year)

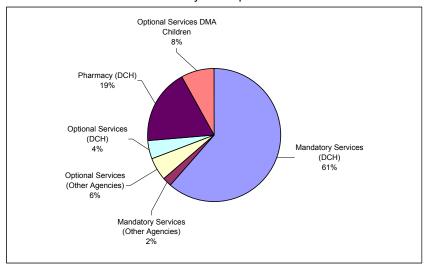
⁸ Must meet breast/cervical cancer screening requirement, be uninsured, and under 65 years old

⁹ Includes EMA eligibles that appear in other aid categories as well as being flagged as EMA.

Medicaid Eligibility Elderly, Disabled Adults, and Medically Fragile Children (CY2003)



Medicaid and PeachCare CY 2003 Expenditures Mandatory and Optional Services



Mandatory Services State Funds in Department of Community Health Budget

Benefit	CY 2003 Expenditures
Inpatient Hospital Care	\$1,115,635,580
Skilled Nursing Facilities (SNF)	\$716,355,597
Physician Services	\$636,143,503
Outpatient Hospital Care	\$618,085,244
Intermediate Care Facilities (ICF)	\$152,968,537
EPSDT	\$46,258,959
Durable Medical Equipment	\$36,651,841
Independent Laboratory	\$25,565,942
Nurse Practitioner	\$17,329,529
Nurse Mid Wife	\$13,526,535
Home Health	\$11,393,881
Federally Qualified Health Centers	\$9,346,080
Physician Assistant Services	\$8,210,751
Intermediate Care for the Mentally Retarded (ICFMR)	\$5,918,505
Hospital Based Rural Health Centers	\$4,376,178
Free Standing Rural Health Centers	\$4,153,545
Nursing Facility-based Mental Health services (PASARR)	\$2,908,161
Family Planning	\$2,633,939
Unknown Category of Service	\$382,355
Oral Surgery	\$164,828
Chiropractic (Medicare only)	\$38,257
Rehabilitative Therapy (Medicare only)	\$24,810
Physical Therapy (Medicare only)	\$21,917
Licensed Clinical Social Work	\$16,048
Speech Therapy (Medicare only)	\$664
Subtotal - Mandatory Benefits	\$3,428,111,188

Mandatory Services

Benefit	CY 2003 Expenditures
State-owned ICFMR (DHR)	\$99,096,759
State-owned SNF (DHR)	\$25,356,388
State-owned ICF (DHR)	\$1,960,427
Subtotal - Mandatory Benefits	\$126,413,575

Total - All Mandatory Benefits \$3,554,524,763

Optional Services State Funds in Department of Community Health Budget

State Funds in Department of	Community Health E	Budget
	CY 2003 All Other	CY 2003 DMA Children
Benefit	Expenditures	Expenditures
Pharmacy	\$777,833,354.79	\$257,318,384.15
Children's Dental	\$52,360,522.02	\$122,583,027.94
Children Intervention Services	\$3,769,014.77	\$46,812,858.31
Dialysis Services - Technical	\$29,388,461.83	\$285,928.62
Hospice	\$28,525,351.13	\$661,334.33
Independent Care Waiver Program	\$24,961,213.66	\$488,386.68
Psychology	\$4,174,232.05	\$19,438,127.82
SOURCE Case Management	\$22,994,430.53	\$383,980.08
Emergency Ambulance	\$15,846,188.05	\$5,762,641.50
Georgia Better Health Care	\$7,988,953.40	\$12,101,130.00
Adult Dental	\$17,249,050.47	\$47,379.63
Optometric	\$4,637,346.42	\$6,737,059.88
Pharmacy DME Supplier	\$8,025,905.38	\$2,572,232.01
Orthotics and Prosthetics	\$4,510,253.66	\$5,028,880.09
Ambulatory Surgical Centers	\$4,374,625.33	\$3,623,952.74
GAPP In-Home Private Duty Nuring	\$38,884.00	\$7,733,301.89
Model Waiver Program	\$0.00	\$7,064,967.97
Dedicated Case Management Services	\$5,604,004.37	\$469,000.00
Early Intervention Program	\$41,451.50	\$4,390,751.58
Perinatal Case Management	\$4,234,381.86	\$194,877.94
Podiatry	\$3,260,004.31	\$651,785.95
Emergency Air Ambulance	\$234,001.52	\$1,095,788.79
Dialysis Services - Professional	\$1,201,238.90	\$20,345.72
Pregnancy Related Services	\$892,356.36	\$124,504.95
Hospital Beds used for SNF services	\$443,063.38	\$406.00
Adults with AIDS Case Management	\$246,098.00	\$1,839.00
GAAP Medically Fragile Daycare	\$0.00	\$53,200.00
Childbirth Education	\$13,677.00	\$1,263.75
Subtotal - Optional Benefits	\$1,022,848,064.69	\$505,647,337

Optional Services State Funds in Other Agencies' Budgets

	CY 2003 All Other	CY 2003 DMA Children
Benefit	Expenditures	Expenditures
Mental Retardation Waiver Program (DHR)	\$116,986,664	\$5,962,844
Community Mental Health Services (DHR)	\$56,055,115	\$36,556,266
Therapeutic Residential Intervention Services (DHR)	\$176,124	\$89,304,880
Community Care Services Program (DHR)	\$85,485,062	\$1,183,075
Community Habilitation and Support Services (DHR)	\$43,747,713	\$4,313,404
Child Protective Services Case Management (DHR)	\$45,563	\$36,323,944
School-based Children's Intervention Services (DOE)	\$1,517,300	\$11,184,383
At Risk of Incarceration Case Management (DJJ)	\$98,853	\$7,223,088
Diagnostic, Screening, and Prevention Services (DHR)	\$2,106,205	\$2,794,933
Adult Protective Services Case Management (DHR)	\$3,335,280	\$99,255
Children at Risk Targeted Case Management (DHR)	\$33,539	\$2,532,085
Subtotal - Optional Benefits	\$309,587,418	\$197,478,157

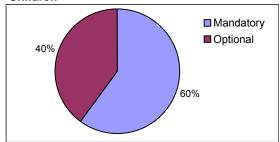
Total - All Optional Benefits	\$1,332,435,482	\$703,125,495

Georgia Medicaid CY 2003

CY 2003 Total Expenditures

Benefits

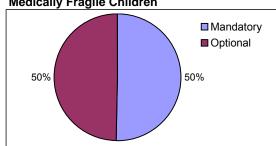
Children



CY 2003 Total Expenditures \$1,324,432,774
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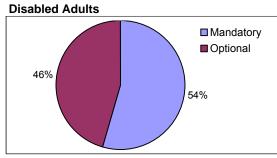
	Top 5 Optional Benefits	2003 Expenditures
1	300 Pharmacy	\$191,465,485
2	450 Hlth Chk Dental Pgm - under 21	\$116,120,583
3	870 Therapeutic Residential Interv	\$73,058,771
4	764 Child Protective Services	\$34,090,538
5	440 Community Mental Health Svcs	\$27,528,163

Medically Fragile Children



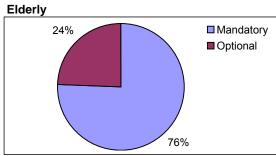
CY 2003 Total Expenditures	\$352 439 915

Top 5 Optional Benefits		2003 Expenditures
1	300 Pharmacy	\$65,852,899
2	840 Childrens Intervention Svc	\$29,681,781
3	870 Therapeutic Residential Interv	\$16,246,109
4	440 Community Mental Health Svcs	\$9,028,103
5	971 GAPP In-home Priv Duty Nursing	\$7,162,549



CY 2003 Total Expenditures	\$1,817,828,803

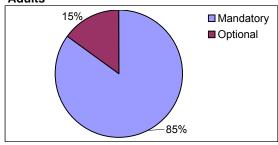
Top 5 Optional Benefits		2003 Expenditures
1	300 Pharmacy	\$464,003,293
2	680 Mental Retardation Waiver Pgm	\$116,231,304
3	440 Community Mental Health Svcs	\$44,325,986
4	681 Comm Habilitation and Support	\$43,408,309
5	590 Community Care Services	\$37,628,509



CY 2003 Total Expenditures	\$1.039.533.176
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	Top 5 Optional Benefits	2003 Expenditures
1	300 Pharmacy	\$174,310,154
2	590 Community Care Services	\$47,842,907
3	690 Hospice	\$14,177,677
4	930 Source	\$6,564,675
5	720 Dialysis Services - Technical	\$2,820,504

Adults



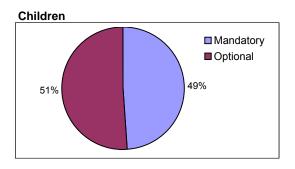
CY 2003 Total Expenditures	\$808,328,678
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	Top 5 Optional Benefits	2003 Expenditures
1	300 Pharmacy	\$83,597,522
2	460 Adult Dental Program	\$9,117,468
3	440 Community Mental Health Svcs	\$7,485,109
4	370 Emergency Ground Ambulance Svc	\$4,306,315
5	761 Perinatal Targeted Case Mgmt	\$4,191,492

Georgia PeachCare CY 2003

CY 2002 Total Expenditures

Benefits



CY 2003 Total Expenditures		\$247,522,402
	T 50 " ID 5"	0000 5
	Top 5 Optional Benefits	2002 Expenditures
1	300 Pharmacy	\$55,922,387
2	450 Hlth Chk Dental Pgm - under 21	\$48,330,758
3	570 Psychological Services	\$3,967,354
	440 Community Mental Health Svcs	\$3,858,584
5	840 Childrens Intervention Svc	\$3,474,322

Subprogram Expenditures CY2003

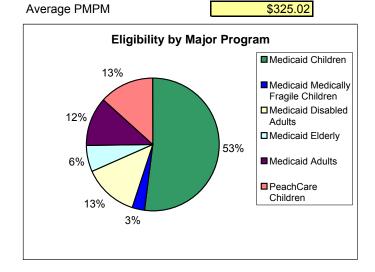
Georgia Medicaid and PeachCare

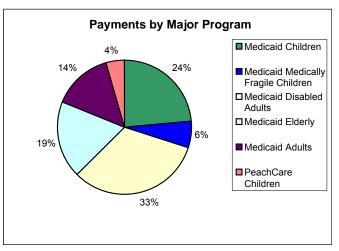
CY 2003 (services incurred 1/2003 through 12/2003 and paid through 5/2004)

Total Expenditures \$5,590,085,749 Average Monthly Enrollment 1,433,251

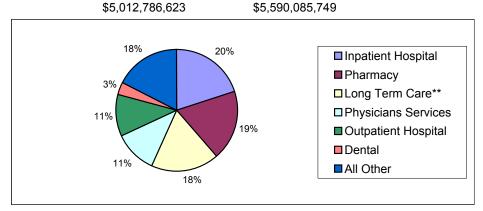
State Share of Expenditures \$2,197,071,821 Outpatient ER visits per 1,000 Members* 765.6

Federal Share of Expenditures \$3,393,013,927 Inpatient Hospital Admissions per 1,000 Members 196.6





CY 02 Expenditures	CY 03 Expenditures
\$970,748,589	\$1,115,962,601
\$860,824,148	\$1,045,886,594
\$939,688,838	\$1,001,656,214
\$586,585,384	\$636,451,138
\$527,070,513	\$618,342,489
\$155,924,720	\$192,347,925
\$971,944,431	\$979,438,789
\$5,012,786,623	\$5,590,085,749
	\$970,748,589 \$860,824,148 \$939,688,838 \$586,585,384 \$527,070,513 \$155,924,720 \$971,944,431



^{*} ER Visits include both outpatient ER visits and ER visits resulting in an inpatient stay.

^{**} Includes private and state run skilled nursing facilities and intermediate care facilities. Data prepared by the GA DCH DSS Analysis Unit, 7/12/2004

Georgia Medicaid Children

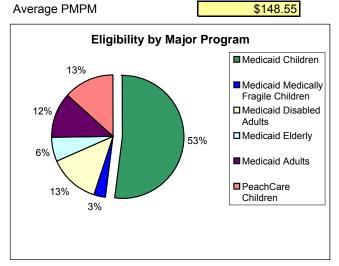
Medicaid covers children:

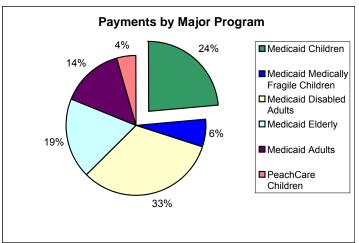
- ▶ Under 1 with family income that is no more than 185% of the federal poverty level
- ▶ Under 6 with family income that is no more than 133% of the federal poverty level
- ▶ Under 19 with family income that is no more than 100% of the federal poverty level
- ▶ Under 1 whose Mothers were Medicaid eligible when the child was born
- ► In foster care
- ▶ With special needs whose parents are receiving a special adoption supplement
- ▶ Under 1 whose Mothers were Medicaid eligible when the child was born
- Whose family income is over the limit but who have enough unpaid/incurred medical expenses to "spend down" the excess income and meet the income limit (Medically Needy)

Georgia Medicaid Children

CY 2003 (services incurred 1/2003 through 12/2003 and paid through 5/2004)

Total Expenditures	\$1,324,432,774	Average Monthly Enrollment	742,996
State Share of Expenditures	\$527,256,687	Outpatient ER visits per 1,000 Members*	657.7
Federal Share of Expenditures	\$797,176,086	Inpatient Hospital Admissions per 1,000 Members	132.7





Category	CY 02 Expenditures	CY 03 Expenditures
Inpatient Hospital	\$323,373,291	\$317,182,812
Physician	\$202,374,583	\$217,712,397
Pharmacy	\$141,490,993	\$193,170,367
Outpatient Hospital	\$160,640,020	\$189,257,553
Dental	\$94,294,438	\$116,129,713
All Other	\$273,932,602	\$290,979,932
Total	\$1,196,105,927	\$1,324,432,774
	9%	□ Inpatient Hospital □ Physician □ Pharmacy □ Outpatient Hospital □ Dental □ All Other

 $^{^{\}star}$ ER Visits include both outpatient ER visits and ER visits resulting in an inpatient stay. Data prepared by the GA DCH DSS Analysis Unit, 7/12/2004

Georgia Medicald Medically Fragile and Disabled Children

Medicaid covers medically fragile children who:

- ► Receive SSI (Supplemental Security Income)
- Lost their SSI because of the federal 1996 change in disability requirements but Georgia continues to cover.
- Are chronically ill and whose parents have income or resources that make the children ineligible for SSI.

 These children must need a nursing home level of care but have good home care that costs less.
- Qualify for other Medicaid categories and require special medical services because of the severity of their condition

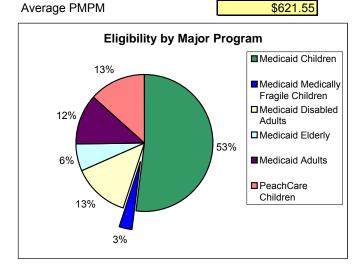
Georgia Medicaid Medically Fragile and Disabled Children

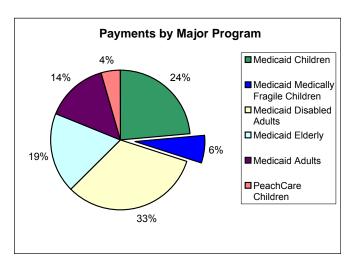
CY 2003 (services incurred 1/2003 through 12/2003 and paid through 5/2004)

Total Expenditures \$352,439,915 Average Monthly Enrollment 47,253

State Share of Expenditures \$140,306,330 Outpatient ER visits per 1,000 Members* 760.6

Federal Share of Expenditures \$212,133,585 Inpatient Hospital Admissions per 1,000 Members 174.2





Expenditures by Major Categories of Service

Category Inpatient Hospital Pharmacy Interventional Services* Outpatient Hospital Physician Long Term Care*** All Other	CY 02 Expenditures \$61,623,289 \$49,721,722 * \$68,913,611 \$33,004,293 \$25,541,580 \$9,437,440 \$49,117,588	\$82,703,210 \$86,720,249 \$62,259,750 \$39,232,635 \$33,041,094 \$7,011,786 \$61,471,192
Total	\$297,359,523	\$352,439,915
	2% 9% 11%	☐ Inpatient Hospital ☐ Pharmacy ☐ Interventional Services** ☐ Outpatient Hospital ☐ Physician ☐ Long Term Care*** ☐ All Other

^{*} ER Visits include both outpatient ER visits and ER visits resulting in an inpatient stay.

Data prepared by the GA DCH DSS Analysis Unit, 7/12/2004

^{**} Includes waiver programs, children intervention services, community care program, PASARR, SOURCE, etc. Could be understated due to claims payment system issues.

^{***} Includes private and state run skilled nursing facilities and intermediate care facilities.

Georgia Medicaid Disabled Adults

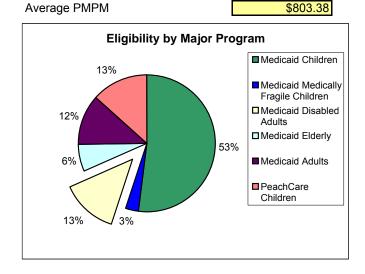
Medicaid covers disabled adults (under 65) who:

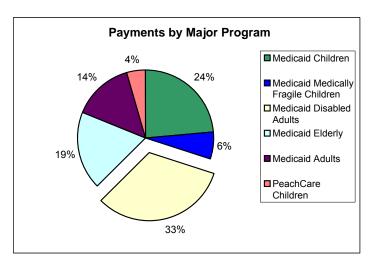
- ► Receive Supplemental Security Income (SSI)
- ▶ Lost their SSI coverage but keep their Medicaid coverage because of federal legislation
- Reside in the nursing home and meet the nursing home income and resource standards
- Need a nursing home level of care but can be cared for in the community with special home and community based services
- ► Are terminally ill
- Are entitled to Medicare and meet the income standards. These individuals receive help with their Medicare premiums, co-payments and deductibles only.
- Whose family income is over the limit but who have enough unpaid/incurred medical expenses to "spend down" the excess income and meet the income limit (Medically Needy)
- Are uninsured women under 65 and have a diagnosis of breast or cervical cancer

Georgia Medicaid Disabled Adults

CY 2003 (services incurred 1/2003 through 12/2003 and paid through 5/2004)

Total Expenditures \$1,817,828,803 Average Monthly Enrollment* 188,560 State Share of Expenditures Outpatient ER visits per 1,000 Members** 1,259.3 \$723,677,646 \$1,094,151,156 Inpatient Hospital Admissions per 1,000 Members 340.8 Federal Share of Expenditures

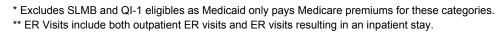




Expenditures by Major Categories of Service

Category	CY 02 Expenditures	CY 03 Expenditures
Pharmacy	\$391,442,665	\$469,263,589
Inpatient Hospital	\$298,141,059	\$362,616,170
Long Term Care***	\$279,025,498	\$285,561,836
Interventional Services****	\$212,505,394	\$280,183,071
Outpatient Hospital	\$155,030,727	\$175,045,042
Physician	\$127,656,062	\$131,085,948
All Other	\$178,895,146	\$114,073,146
Total	\$1,642,696,551	\$1,817,828,803

6% ■ Pharmacy 26% ■ Inpatient Hospital 10% ■Long Term Care*** ☐ Interventional Services**** ■ Outpatient Hospital 15% ■ Physician 20% All Other



Data prepared by the GA DCH DSS Analysis Unit, 7/12/2004

^{***} Includes private and state run skilled nursing facilities and intermediate care facilities.

^{****} Includes waiver programs, children intervention services, community care program, PASARR, SOURCE, etc. Could be understated due to claims payment system issues.

Georgia Medicaid Elderly

Medicaid covers the elderly (65 and older) who:

- ► Receive Supplemental Security Income (SSI)
- ▶ Lost their SSI coverage but keep their Medicaid coverage because of federal legislation
- Reside in the nursing home and meet the nursing home income and resource standards
- Need a nursing home level of care but can be cared for in the community with special home and community based services
- ► Are terminally ill
- Are entitled to Medicare and meet the income standards. These individuals receive help with their Medicare premiums, co-payments and deductibles only.
- Whose family income is over the limit but who have enough unpaid/incurred medical expenses to "spend down" the excess income and meet the income limit (Medically Needy)

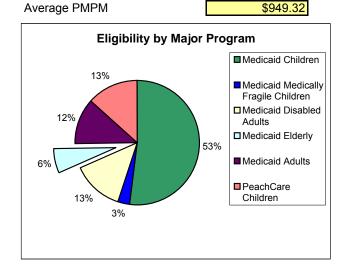
Georgia Medicaid Elderly

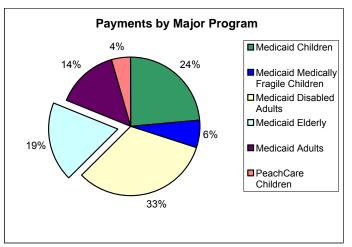
CY 2003 (services incurred 1/2003 through 12/2003 and paid through 5/2004)

Total Expenditures \$1,039,533,176 Average Monthly Enrollment 91,253

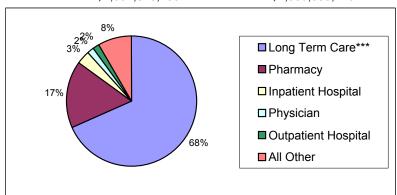
State Share of Expenditures \$413,838,157 Outpatient ER visits per 1,000 Members** 648.3

Federal Share of Expenditures \$625,695,019 Inpatient Hospital Admissions per 1,000 Members 287.4





	CY 03 Expenditures
\$650,871,352	\$708,957,822
\$170,524,317	\$175,037,068
\$35,487,894	\$33,633,402
\$24,550,341	\$16,521,190
\$18,484,885	\$17,836,460
\$107,921,641	\$87,547,234
\$1,007,840,430	\$1,039,533,176
	\$170,524,317 \$35,487,894 \$24,550,341 \$18,484,885



^{*} Excludes SLMB and QI-1 eligibles as Medicaid only pays Medicare premiums for these categories.

^{**} ER Visits include both outpatient ER visits and ER visits resulting in an inpatient stay.

^{***} Includes private and state run skilled nursing facilities and intermediate care facilities. Data prepared by the GA DCH DSS Analysis Unit, 7/12/2004

Georgia Medicaid Adults

Medicaid covers the following adults:

- Pregnant women whose family income is less than 235% of the federal poverty level (\$35,880 annual income for a family of three)
- Pregnant women whose family income is over the limit but who have enough unpaid/incurred medical expenses to "spend down" the excess income and meet the income limit (Medically Needy)
- ▶ Parents in families who have very low income
- Parents in families who have lost their Medicaid eligibility due to increases in wages or child support

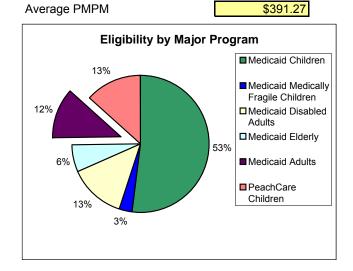
Georgia Medicaid Adults

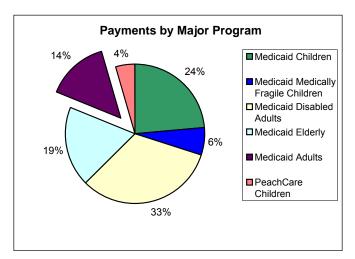
CY 2003 (services incurred 1/2003 through 12/2003 and paid through 5/2004)

Total Expenditures \$808,328,678 Average Monthly Enrollment 172,160

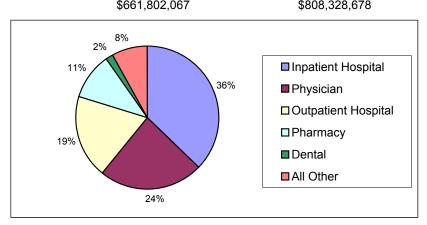
State Share of Expenditures \$321,795,647 Outpatient ER visits per 1,000 Members* 1,151.7

Federal Share of Expenditures \$486,533,031 Inpatient Hospital Admissions per 1,000 Members 469.6





Category	CY 02 Expenditures	CY 03 Expenditures
Inpatient Hospital	\$235,404,227	\$300,137,532
Physician	\$166,255,760	\$190,972,965
Outpatient Hospital	\$123,142,112	\$152,870,572
Pharmacy	\$65,151,558	\$85,085,646
Dental	\$9,645,272	\$13,044,192
All Other	\$62,203,138	\$66,217,772
Total	\$661,802,067	\$808,328,678



^{*} ER Visits include both outpatient ER visits and ER visits resulting in an inpatient stay. Data prepared by the GA DCH DSS Analysis Unit, 7/12/2004

Georgia PeachCare for Kids

PeachCare covers children:

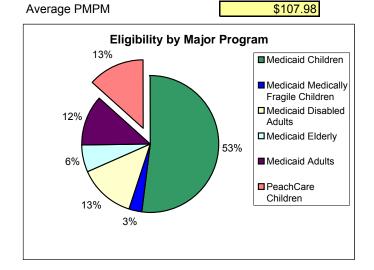
Under 19 who have family income that is less than 235% of the federal poverty level, who are not eligible for Medicaid or any other health insurance plan and who cannot be covered by the State Health Benefit

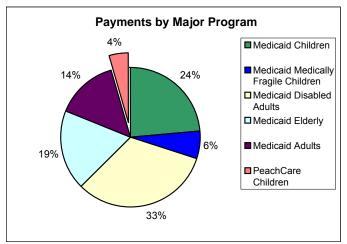
Plan.

Georgia PeachCare for Kids

CY 2003 (services incurred 1/2003 through 12/2003 and paid through 5/2004)

Total Expenditures	\$247,522,402	Average Monthly Enrollment	191,030
State Share of Expenditures	\$70,197,353	Outpatient ER visits per 1,000 Members*	407.1
Federal Share of Expenditures	\$177,325,049	Inpatient Hospital Admissions per 1,000 Members	18.6





Category	CY 02 Expenditures	CY 03 Expenditures
Pharmacy	\$42,492,893	\$56,472,956
Dental	\$39,495,385	\$48,330,758
Physician	\$40,207,058	\$46,809,910
Outpatient Hospital	\$36,768,476	\$43,842,983
Inpatient Hospital	\$16,718,829	\$19,362,454
All Other	\$31,299,485	\$32,703,342
Total	\$206,982,125	\$247,522,402
	13% 22% 22% 19%	□ Pharmacy □ Dental □ Physician □ Outpatient Hospital □ Inpatient Hospital □ All Other

^{*} ER Visits include both outpatient ER visits and ER visits resulting in an inpatient stay. Data prepared by the GA DCH DSS Analysis Unit, 7/12/2004